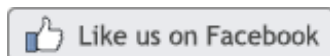


News & Updates from our members and ESC State Chapters



MEET US IN NEVADA

The ESC and the Nevada ESC Chapter will host the 6th Annual [Market Transformation Conference](#) August 9 through the 11th, 2017 in Henderson, Nevada. The conference is being held at the [Green Valley Ranch and Spa](#). There is still a limited number of spaces left for attendees and sponsorship opportunities, but time is running out.



ESC in the Spotlight

2017 ESC State Needs Assessment

Earlier this year the ESC launched its second Needs Assessment survey to State Energy Offices across the country. The Needs Assessment inquires as to the programmatic design and key attribute adoption, political leadership, as well as the GESPC investments in each state. To date nearly 30 states have returned completed assessments. Based on these responses the ESC has identified 12 states as our 2017 ESC Energy Stewardship Champions. These states will be recognized and presented awards at the upcoming 6th

Annual ESC Market Transformation Conference in Henderson, Nevada. Stay tuned.

(Note: The data obtained through the [2016 Needs Assessment](#) is summarized and available in report form on the ESC website.)

"Like" Your State Chapter Facebook Page

The ESC has developed and hosts 31 State Chapter Facebook pages. These pages are

continually updated with new materials, event announcements, items supplied by Chapter members or news stories that appear in media outlets in each state. All pages are updated on a regular basis with Chapters being encouraged to appoint administrators to co-manage the information posted. If you haven't already, done so we encourage you to find and like your State Chapter Facebook page and help us keep these pages up-to-date on all things performance contracting in your state.

States' GESPC Program and Policies "At A Glance"

The ESC has established a 20 individual webpage with state-specific information on GESPC. This is in keeping with a goal of the ESC to make its website the one-stop shop for state-specific information on GESPC. The information is posted on the state Chapter section of the ESC Website under the "About" tab.

This month we highlight the [Delaware "At A Glance" page](#).

Colorado H.B. Bill 17-252 Becomes Law: Expands GESPC in the State to include Meter Accuracy

The Colorado General Assembly passed HB 17-252 during the recently completed legislative session. Prior to passage, Colorado allowed boards of political subdivisions to enter into energy cost-savings contracts for utility cost savings. Utility cost savings were defined in law to include an installation, modification, or service that is designed to reduce energy consumption and related operating costs in buildings and other facilities.

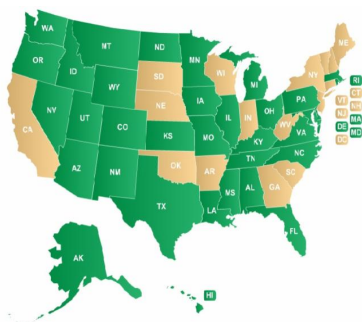


Governor John Hickenlooper signs HB 17-252 into law.

New language adopted by the legislature expands the definition to include meter accuracy. The bill specified that the boards may also enter into energy cost-savings contracts for increasing meter accuracy, which it defined as a utility cost-savings measure. The new law states: "Meter Guarantee" means a stipulated or agreed upon increase in billable revenues to result from the guaranteed increase in meter accuracy, based on stipulated or agreed upon components of a billable revenue calculation in a utility cost-savings measure. The bill also clarifies that operation and maintenance cost-savings calculations must be made on net basis.

The bill was signed into law by Governor John Hickenlooper and became effective on June 5, 2017.

RACE TO THE TOP

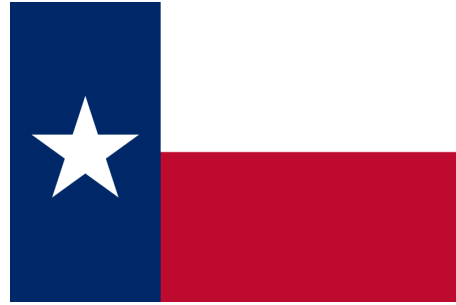


American Samoa | Guam | Northern Mariana Islands | Puerto Rico | U.S. Islands

To see the amount of Guaranteed Energy Savings Performance Contracting (GESPC) investments for a particular state [click here](#) for the ESC state map. The amounts listed are based on the information that has been provided by the states. States with out-of-date or missing data are encouraged to contact ESC at info@energyservicescoalition.org to have your

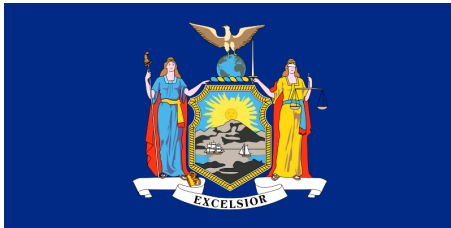
Spotlight on Texas:

July 30, 2017:Region 4 Education Service Center in Houston has issued an RFP for vendors to provide energy performance contracting services. Deadline is August 8, 2017. For more information call the Purchasing Department at 713.744.6545.



July 28, 2017:The City of Raymondville is partnering with Schneider Electric to implement a city-wide water meter upgrade through a GESPC. The City provides water for a population of approximately 11,000. Currently all 2,791 meters in the city are manually read once a month. The City is looking to improve infrastructure and operational efficiency as part of long-term economic growth and sustainability plan.

July 22, 2017: Texas Southmost College in Brownsville has issued an RFP for an ESCO to implement a GESPC. Bids are due August 10, 2017. Contact Patricia Saidivar at 956.295.3423.



Spotlight on New York:

July 30, 2017: The New York Power Authority has issued an RFP for energy services performance contracting services. The deadline is August 24, 2017. For more information contact Hagop Mikaelian, 914.681.6382.

July 26, 2017:The Auburn Enlarged City School District Board of Education is entering a Phase III Energy Performance Contract Project. This phase will include interior LED lighting and controls and parking lot LED lights. The new contract is valued at \$2,052,096.

July 21, 2017: The Livingston County Board of Supervisors has approved a GESPC that could be worth up to \$5.8 million. Rebates from the New York Energy Research and Development Authority could also assist in funding the project. More than three dozen facility improvement measures were included in an investment grade audit on county facilities. The county's HVAC equipment is 25 years old and is slated for replacement as it has reached the end of life. In addition more than 11,000 light fixtures will be upgraded to LED.

July 20, 2017:Warwick Valley School District held a ground-breaking ceremony to celebrate the start of construction of its solar power system on the campus of Sanfordville Elementary School. The 2,419 megawatt system, funded by a GESPC, will be the largest school solar array in the state. The system will produce enough electricity to offset the district's entire electricity bill, saving the school district approximately \$250,000 a year.

July 7, 2017:The Newburgh Enlarged City School District is partnering with Johnson Controls on a \$26 million GESPC that will save the district more than \$31 million over the next 18 years. The energy projects will reduce energy usage by 65 percent and includes a 1,053 kW solar system that will interconnect with nine district buildings and five 100kW cogeneration plants at four buildings to provide emergency power during outages and offsetting purchased electricity.

Spotlight on Wisconsin:

July 29, 2017:The Marquette City Commission is expected to vote on a \$28 million energy performance contract next month to fund infrastructure and energy improvements in the city. For the \$28 million investment, the contract guarantees the city will save \$42.4 million over the 20-year term with no additional tax burden or water



utility rate increase.

July 6, 2017: The Waterloo School Board approved a Wisconsin Act 28 Energy Project and performance contract with McKinstry. Act 28 is used by schools to assess an extra tax to taxpayers outside of the limits for school revenue. The allowance is for energy efficiency improvements only. The district will use the levying authority provided by Act 28 to pay for the \$417,627 project.

July 3, 2017: The Superior School Board members gave unanimous approval to a proposed energy efficiency exemption through Act 28. To qualify for an energy efficiency exemption, school districts must enter into a performance contract with an energy service company. After energy efficiency upgrades have been made, savings must be monitored and directed to retire the debt. The board's approval was for a \$31 million GESPC with APEX Efficiency Solutions.



Spotlight on Illinois:

July 24, 2017: The AUSP Thomson prison facility in Thomson will benefit from a \$33 million GESPC that is expected to reduce the prison's energy consumption by 53 percent across 13 main buildings. The contract is valued at \$18.9 million. Improvements include interior and exterior LED fixtures, HVAC upgrades, building automation system control upgrades and new high efficiency

transformers and a one megawatt ground mounted photovoltaic system. The project will also reduce water consumption by 32 million gallon per year (35 percent) through water conservation measures.

Spotlight on Kentucky:

July 23, 2017: The Commonwealth of Kentucky - FAC Division of Engineering and Contract Administration has issued an RFP for a GESPC. A pre-bid conference is scheduled for August 2 and bids are due August 16. The project includes various Kentucky State Office Buildings. The recommended term for the contract is 12 years. For more information contact Kelly Hawkins, CPPB at 502.564.4414.



Spotlight on Arkansas:

July 19, 2017: The Sebastian County Quorum Court passed a resolution authorizing an Investment Grade Audit and Project Development contract to proceed. The County will issue bonds to finance all the costs that will be secured by a pledge of savings from the energy savings.



Spotlight South Carolina:

July 18, 2017: Beaufort is partnering on a GESPC with Johnson Controls to complete a citywide performance infrastructure and conservation project that is estimated to generate \$5.4 million in savings over 15 years. Major elements include new smart building automation, solar panels, extensive LED lighting retrofits, as well as HVAC electrical and mechanical work.





Spotlight on South Dakota:

July 18, 2017: Wessington Springs School District is in the process of evaluating bids for a guaranteed energy savings performance contract vendor to provide energy improvements to the district's high school, ag shop, elementary school and gymnasium.

Spotlight on North Carolina:

July 12, 2017: The North Carolina Department of Transportation is replacing existing highway lighting statewide with energy-efficient LEDs as part of a massive GESPC project with a \$32.3 million price tag. The contract covers 15 years with a guaranteed savings of more than \$50 million in electrical and operational costs. Brady Trane is undertaking the construction which is targeted for completion in November 2018. Costs will be financed through Bank of America under a 2.1 percent interest rate.



Spotlight on Alabama:

July 14, 2017: Boaz City Board of Education is evaluating proposals from vendors to provide energy upgrades to existing facilities and infrastructure using a GESPC.

July 2, 2017: Schneider Electric presented its \$1 Million Savings Milestone Award to the Etowah County Board of Education in recognition of the district's GESPC implemented in 2015. In energy terms, the GESPC cut the district's energy consumption by 29 percent.

Spotlight on California:

July 10, 2017: The Santa Paula Unified School District is partnering with Schneider Electric on a \$4 million district-wide energy modernization project. The project leverages funding secured through the Proposition 39 Clean Energy Jobs Act. Prop 39 grant funding in the amount of \$1.1 million will lower the total cost of the overall project.



CALIFORNIA REPUBLIC

July 3, 2017: Magnolia Union Elementary School District in Brawley is evaluating proposals for a vendor to provide design-build comprehensive energy management and energy-related capital improvement services using the State's Energy Conservation Performance Contracting Program (Prop 39 California Clean Energy Jobs Act).

Spotlight on Indiana:

July 5, 2017: St. Joseph County is partnering with Performance Services on developing a GESPC for County Council approval. Under the plan the project would include making energy upgrades for seven highway garages and 11 buildings, along with replacing streetlights and making other improvements.



The 2017 ESC Virtual Tradeshow is now open:

The Energy Services Coalition is pleased to announce 20 exhibitors to our Virtual Trade Show in support of the 2017 ESC Market Transformation Conference in Henderson, Nevada. Our sponsors have a virtual booth in the tradeshow that runs on our website until April 1, 2018, as well as having booth space reserved at the 6th Annual Market Transformation Conference this summer. For more information check out our [sponsorship opportunities](#) and visit the [virtual tradeshow](#). (As a coalition of public and private energy professionals we do not endorse or promote any private sector product or solution.)

The banner for the ESC Virtual Tradeshow is blue with white text. At the top, it says "ESC Virtual Tradeshow". Below that, it says "COALITION GOLD SPONSORS". There are four logos in a row: Ameresco (with the tagline "Green • Clean • Sustainable"), Johnson Controls, McKinstry (with the tagline "For The Life Of Your Building"), and Northwest Edison. Below the logos, it says "Click on Logos to View Virtual Booths || View Full Tradeshow". At the bottom, it says "The Energy Services Coalition is pleased to have the support of the exhibitors in our Virtual Trade Show. As a coalition of public and private energy professionals we do not endorse or promote any private sector product or solution."